

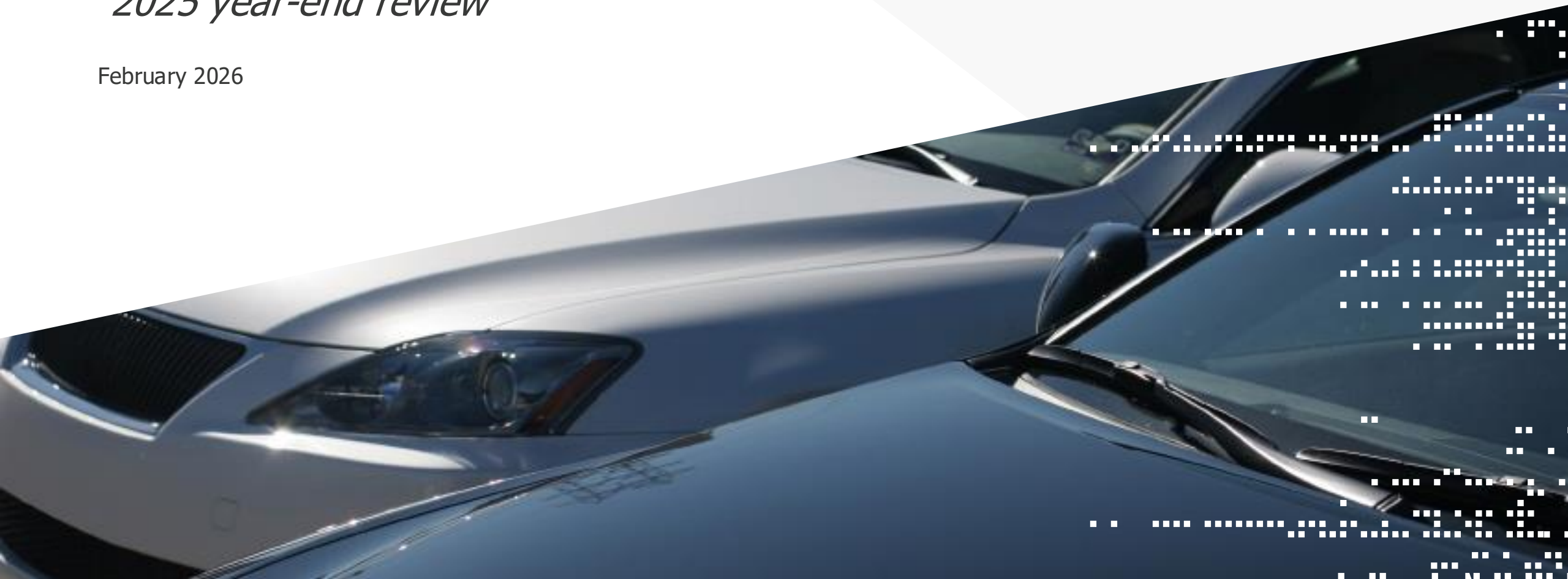


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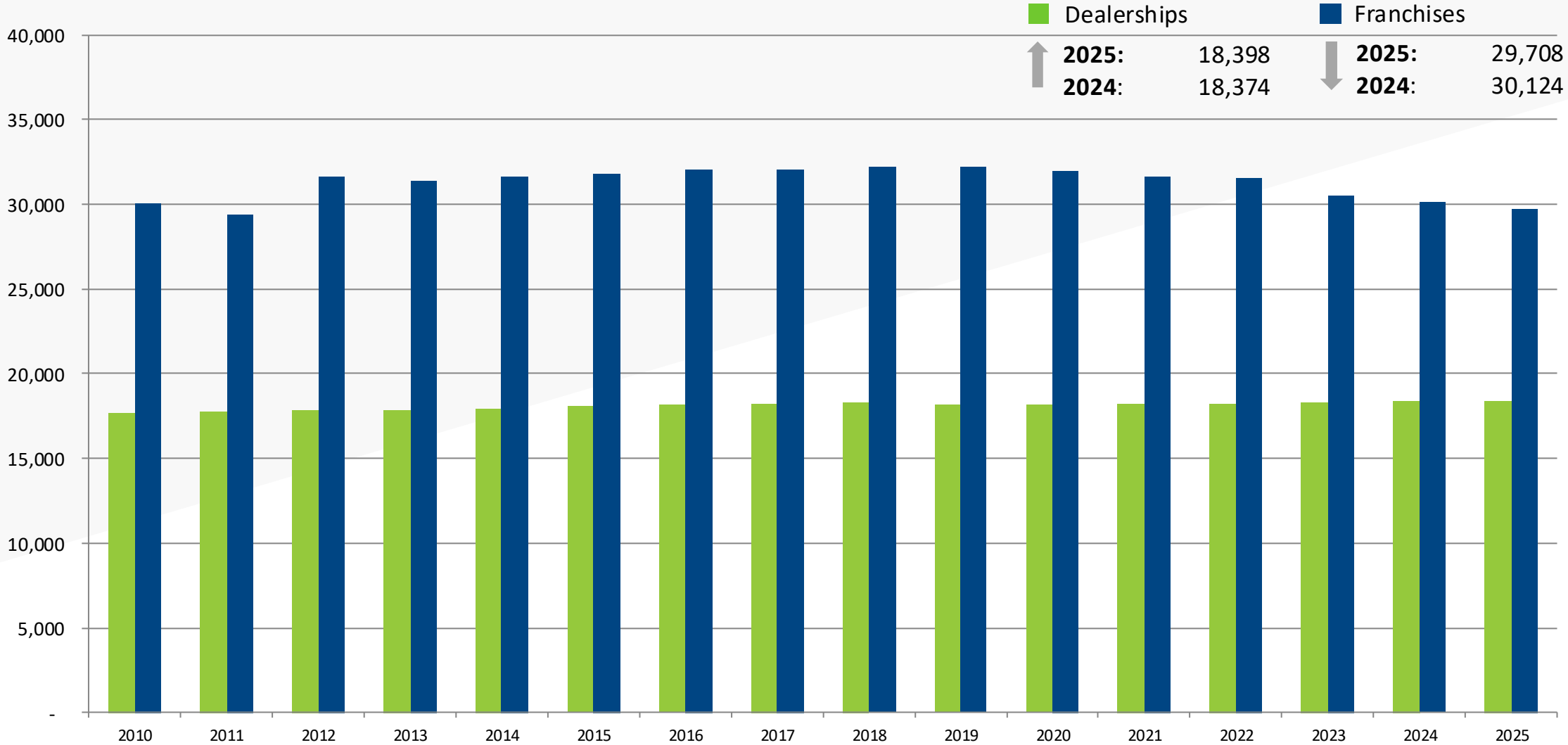
# Automotive Franchise Activity Report (FAR)

*2025 year-end review*

February 2026



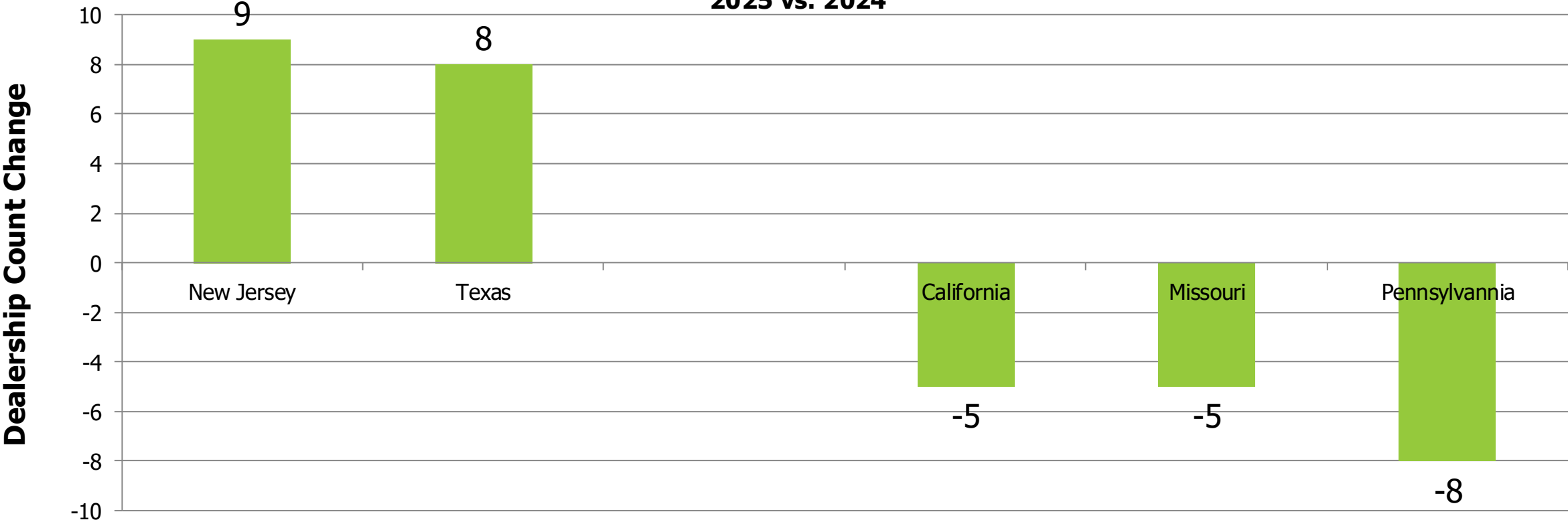
# U.S. Automotive Dealership and Franchise Counts



Data by: Urban Science® DataHub™ | Sites

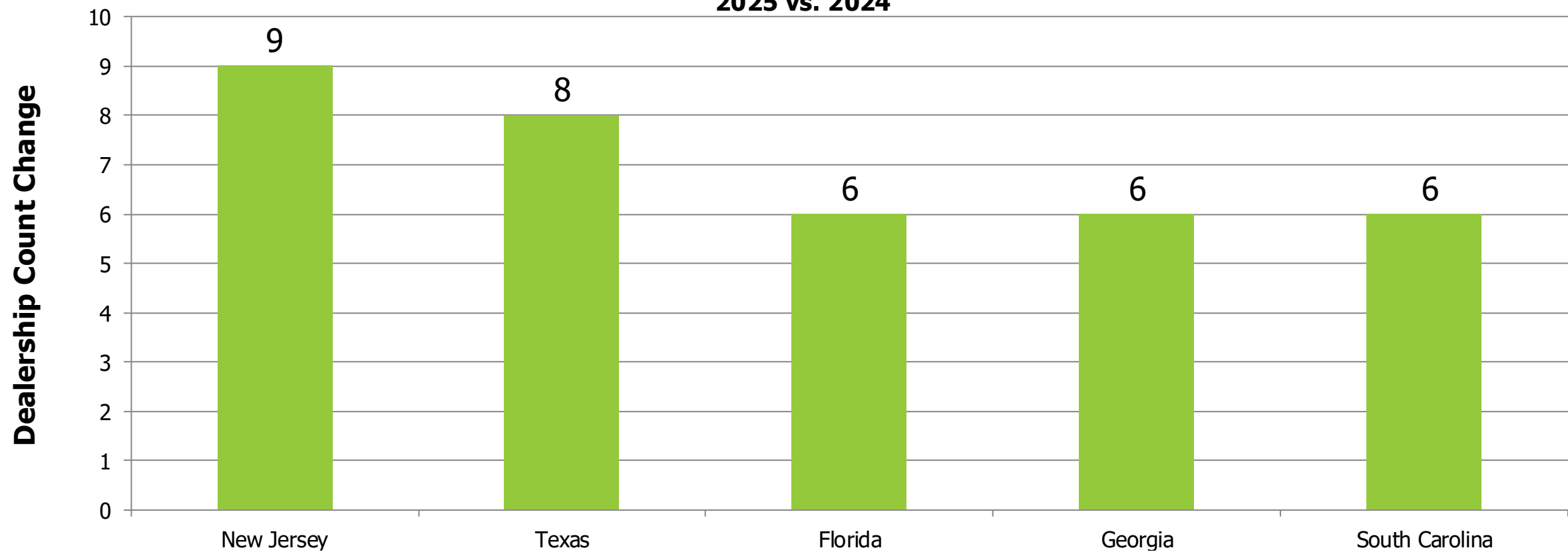
# States with the largest dealership count change

Automotive Dealerships  
2025 vs. 2024

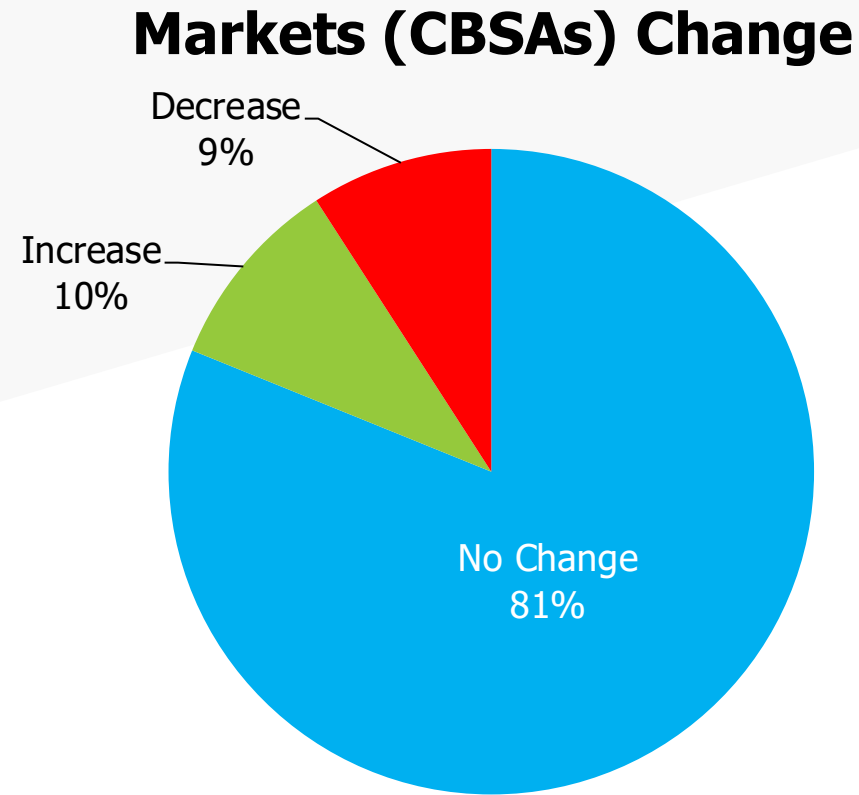


# States with the largest dealership count increase

Automotive Dealerships  
2025 vs. 2024



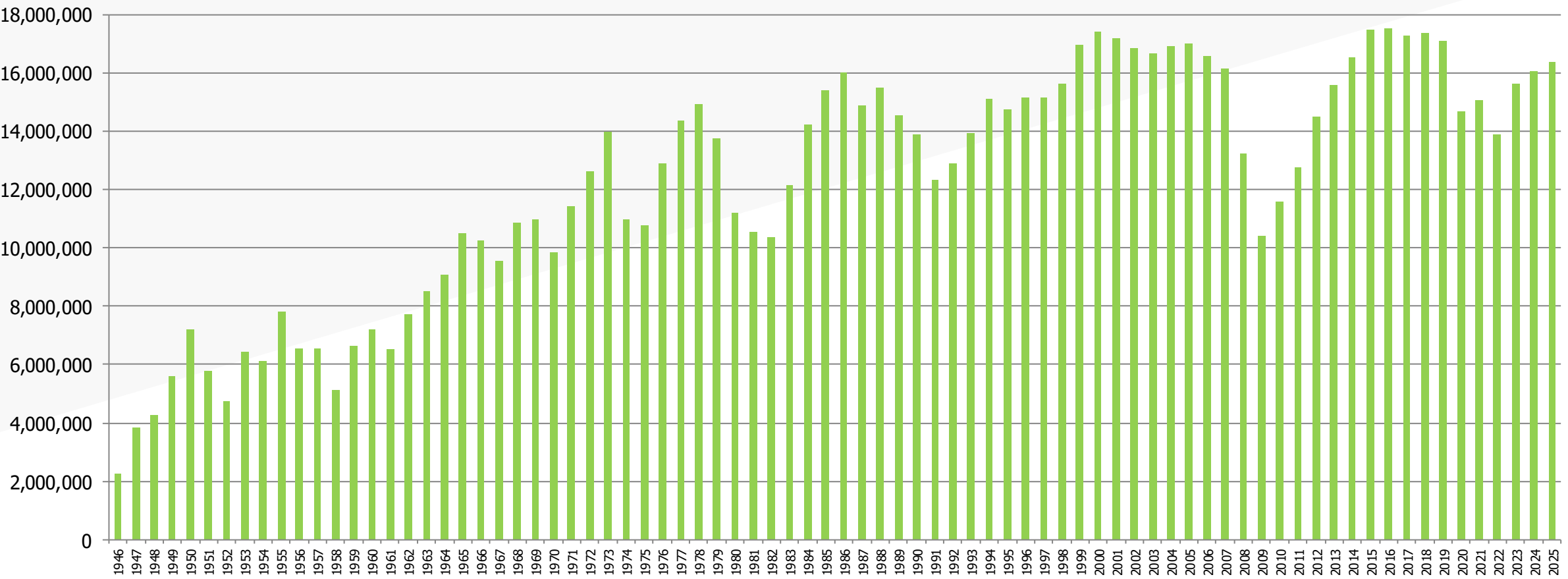
# Markets were stable regarding net dealership change



Note: 95% of core based statistical areas (CBSA) had virtually no net change in dealerships (+ /- 1).

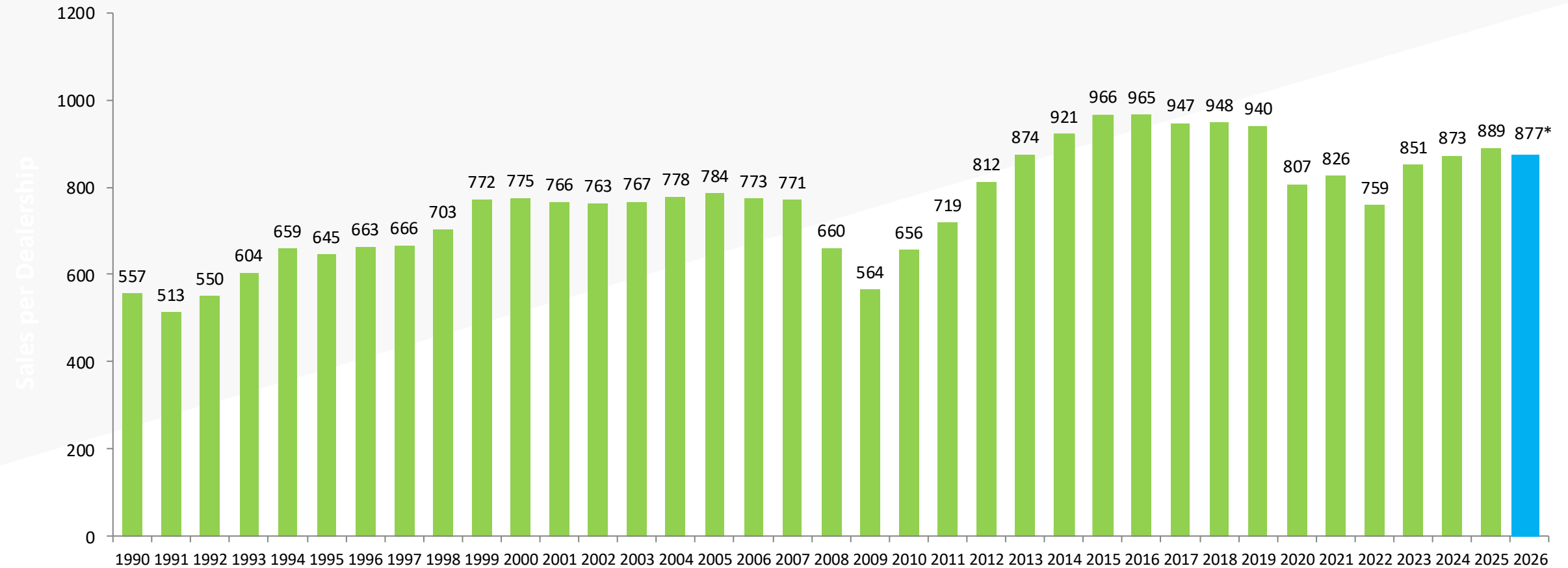
Data by: Urban Science® DataHub™ | Sites

# Unit sales since 1946



Data by: Automotive News Data Center

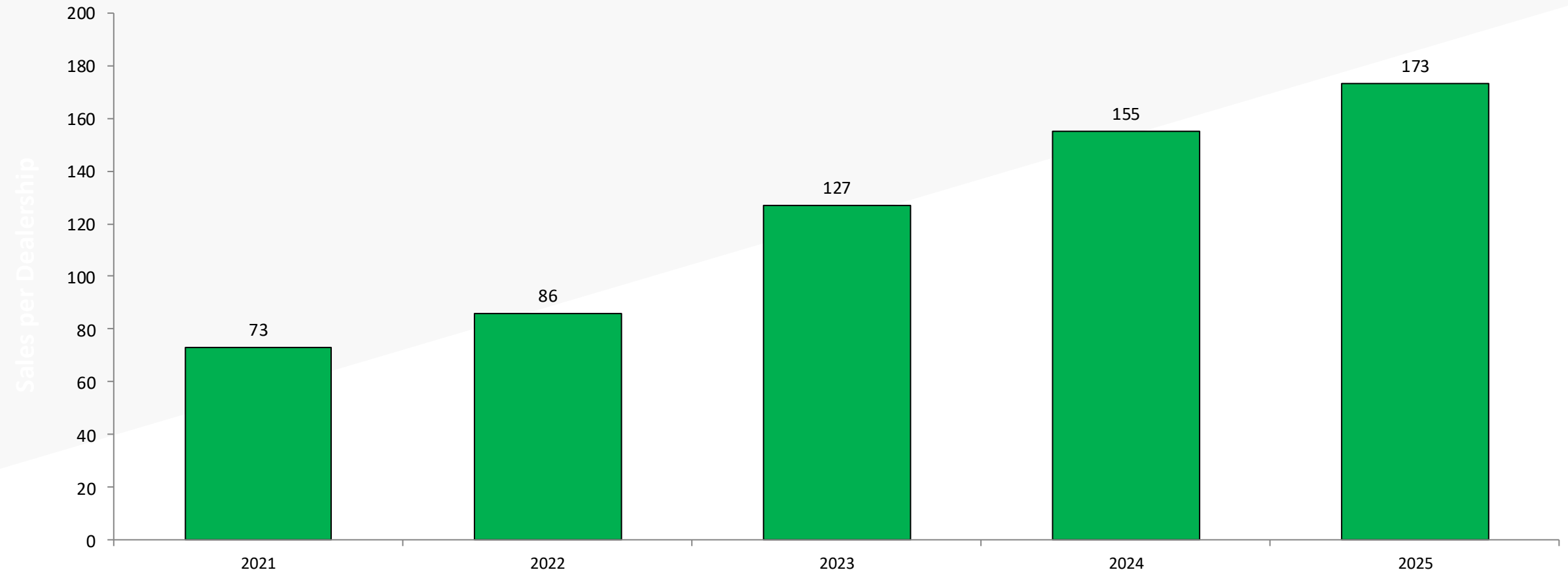
# Dealership throughput



Data by: Urban Science and Automotive News

\*Data by: Urban Science and GlobalData

# Dealership Retail EV\* throughput



Data by: Urban Science  
EV\* include Battery Electric, Plug-In Hybrid and Gas/Electric Hybrid